

PARTNERSHIP BENEFITS

Who Are We?

that specializes in helping individuals with Medicare obtain sufficient dental coverage. We are committed to providing our clients the highest degree of professional guidance, customer service, loyalty, and care. Our dedication to them is well known and has made us a premier destination for health insurance. We offer

Why Are We Here?

We can be of great value to your office and patients through a mutually beneficial partnership. Our agency works with dental offices throughout the country, helping them grow their business by increasing the number of new patients and maximizing the insurance benefits of current patients.

BENEFITS OF A PARTNERSHIP

- 1 *Grow Your New Patient Base Through Our Referrals***

As a broker, our personal clients constantly ask us for guidance on a good dentist in the area. Working closely with your office provides us the relationship to confidently refer our clients to you.
- 2 *Maximize Dental Benefits of Current Patients***

Medicare covers very limited dental. Many of your current Medicare patients are either under-insured or have no benefits in place. In addition, there are some who qualify for benefits above and beyond that of Original Medicare but are unaware these benefits exist or how to obtain them. You can be the reason your patients get the work they need, while simultaneously helping the office grow its business. It's a win-win for everyone.
- 3 *Help Patients Aging into Medicare Select the Right Dental Plan***

When your patient becomes eligible for Medicare, it is important they select a good plan that allows them to continue seeing their dentist. Your assigned Medicare Broker will be familiar and contracted with all the plans accepted by your office. We will ensure your client enrolls in the best plan available to them while maintaining the right network.
- 4 *Providing Valuable Guidance and Resources to Your Medicare Patients***

Medicare can be very confusing for our beneficiaries, especially when it comes to their dental benefits. They are often left to the mercy of the internet or overseas customer service to find answers. Your office can now offer an additional value to your patients by referring them to a local licensed and caring agent to help.
- 5 *Helping Your Patients Stay in Network***

Patients lose and change plans from time to time. This could potentially affect your patient's ability to stay with their dentist. As brokers, we work with many insurance plans, and will make sure your patient enrolls in a plan that's contracted with your office.